

IMPACT OF FDI ON ECONOMIC GROWTH IN LAO PDR

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ABSTRACT

Foreign Direct investment (FDI) is considered to be significant capital sources to support social economic development in Laos, and it becomes a crucial factor to stimulate an economic growth. The aim of this research is to access the impact of FDI for both aggregate and disaggregate levels and some macroeconomic variables on real economic growth. The multiple linear regression is applied to estimate the significant factors influence on economic growth, during the period from 1990-2011. The findings suggest that FDI inflows in manufacturing sector have played a crucial role to support economic growth. Then, the higher real trade openness and labor force are important components to stimulate economic growth. In addition, we also find that a booming of FDI inflows in mining sector can lead to the issues of Dutch disease by pushing exchange rate appreciation. As a consequence causes to domestic production costs to increase and dampen economic growth.

KEY WORDS

Economic Growth, Foreign Direct Investment and Trade Liberalization

INTRODUCTION

In the construction and development of the country, FDI is a vital capital source for the development of the social economy for both developed and developing countries. FDI is considered to be a significant factor in order to support economic growth, the inflows of foreign capital is not only creating more employment to the host countries, but it also provide a dynamic benefit to those countries in term of technological transfer. A large amount of capital comes in through these investments more and more industries are set up, and it helps in promoting international trade. However, the benefit of FDI does not automatically occur and regularly in countries, sectors and local communities. So, the law on promotion and management of FDI or national policies of developing and less develop countries is an important factor to attract FDI and obtain the full benefits for economic

development.

Lao People's Democratic Republic (Lao PDR) has implemented the incentive investment policies in order to attract the foreign direct investment inflows into the country. After Lao PDR has transformed from the central planning economy to market mechanism in 1986, by opening more cooperation with many countries, and building necessary conditions to attract FDI from around the world. However, less incentive investment policies and lack foreign investors protection law, as a consequence causing FDI inflows to Laos was relatively small.

The Government has initially proposed the investment promotion law in 1989, after that the FDI inflows to Laos has dramatically increased from US\$30 million in 2001 to US\$1.16 billion in 2011, major investment sources are from China, Vietnam and Thailand, the 3 countries have accounted for 83.15%¹ of total FDI inflows to Laos, then the major FDI inflows to agriculture, service, industry and mining sectors. Although, the FDI inflows to Laos had increased rapidly since last decade, the total FDI inflows accounted for only 26.5% of GDP in 2011². Lack of FDI diversification source and a high investment concentration, especially for hydropower and mining sectors, are

important obstacles faced by Lao government.

Several previous empirical studies (Agrawal, et al. 2011; Li, et al. 2005; Ang, 2009; Flexner, 2000; Alfaro, 2003; Anwar, et al. 2003; Mutascu, et al. 2011; Agbo, 2012; Imoudu 2012; Koojaroenprasit, 2012; and Sisombat, 2008) found that the important determinants of economic growth are FDI, level of financial development, technology transfer, export, exchange rate, and human capital. On the other hand, some empirical studies including Abdul, et al. (2007) and Agrawal, et al. (2011) found that a high concentration on specific investment sector, less infrastructure development and unattractive investment law lead to have a negative effect on economic growth.

Whether inflows of FDI will stimulate economic growth? And how can the host countries benefit from the foreign capital inflows? and who will benefit from FDI inflows?. The aim of this research is to identify the characteristic of FDI inflows to Laos by focusing on investment categories, types of FDI and source of investors, to access the impact of FDI on economic growth for both aggregate and sectoral levels and to identify major issues, prospects, and major constraints of FDI in Laos.

RESEARCH METHODOLOGY

Following the previous in economic theories and literatures,

¹The author's based on the MPI database

²The author's calculation based on the BOL database, 2012

there are several factors influence on economic growth, which depending particular countries over difference time periods. The main factors that influence economic growth are various such as FDI, trade openness, FDI in mining, FDI in manufacturing, FDI in hydropower, FDI in agriculture, real exchange rate, real lending rate, real export, labor force and government expenditure. By gathering all factors influencing on economic growth from the previous discussion, the Lao economic growth function can be written as:

$$GR_i = f(FDI_{ji}, FDI_Agro_{ji}, FDI_mining_{ji}, FDI_hydro_{ji}, FDI_manu_{ji}, TO_i, RLD_i, RER_i, RE_i, L_i, G_i)$$

When GR_i is the annual real economic growth of country i , FDI_{ji} is real total foreign direct investment from country j to country i , FDI_Agro_{ji} is real foreign direct investment in agriculture products from country j to country i , FDI_mining_{ji} is real foreign direct investment in mining from country j to country i , FDI_hydro_{ji} is real foreign direct investment in hydropower from country j to country i , FDI_manu_{ji} is real foreign direct investment in manufacturing from country j to country i , TO_{ji} is real trade openness of country j and country i , RLD_{ji} is real lending rate, RER_{ji} is real exchange rate from country j to country i , RE_{ji} is real export of country i , L_i is the proportion of labor force to total

population, G_i is government expenditure of country i .

This study is based on the previous study of Agrawal et al. (2011), Koojaroenprasit (2012) and Nguyen et al (2010). From the economic growth function, by including the Asian financial crisis variable, this model can be written as the multiple linear regression form as:

$$GR_{it} = \beta_0 + \beta_1 \text{LogFDI}_{jit} + \beta_2 \text{LogFDI_Agro}_{jit} + \beta_3 \text{FDI_mining}_{jit} + \beta_4 \text{FDI_hydro}_{jit} + \beta_5 \text{LogFDI_manu}_{jit} + \beta_6 \text{RTO}_{jit} + \beta_7 \text{RLR}_{jit} + \beta_8 \text{LogRER}_{jit} + \beta_9 \text{LogRE}_{jit} + \beta_{10} L_{it} + \beta_{11} G_{it} + \beta_{12} D_{crisis} + \varepsilon_{ijt}$$

Subscript i and j refer to host and source countries, t refers to the time, β_0 is intercept, D_{crisis} is a dummy variable, which is used to measure the effect of Asian financial crisis on economic growth of Laos and ε_{ijt} is error term.

This research uses various data sources in order to estimate the effect of FDI inflows to Laos including Ministry of Planning and Investment, Ministry of Industry and Commerce, Bank of Lao PDR (BOL), World Bank, Asia Development Bank, ASEAN database and the United Nations Conference on Trade and Development.

OVERVIEW OF FOREIGN DIRECT INVESTMENT IN LAOS

The progress of FDI liberalization in Laos

Lao PDR has transformed from the central planning economy to market mechanism in 1986, by opening more cooperation with many countries. However, government tries to build a good investment environment to attract FDI from nearby countries and around the world.

The Lao government has proclaimed the law on foreign investment promotion and management in 1988, which allowed 100% foreign ownership of investments since the beginning. The investment term of a foreign investment enterprises depended on the nature, size, and conditions of the business project, but normally it could not exceed 15 years for 100% foreign ownership and 20 years for joint venture. Since the first law on foreign investment in Lao PDR was promulgated in 1988, it was revised in 1994, 2004 and 2009.

The first revision was in 1994, foreign investors may invest in the Lao PDR in two forms such as a joint venture with domestic investors and a wholly foreign owned enterprise. Major incentive of investment promotion laws have been highlighted as:

Foreign investors shall pay the annual profit tax at a 20%, whereas the expiration of investment term was retained relatively short at 15-20 years for all sectors, which

calculated in accordance with the provision of the applicable laws of Lao PDR. They shall pay import duty on equipment means of production, spare parts and other materials used at 1% of their import value. The government exempted import duty for raw materials and intermediate components imported for the purpose of processing and then re-export and all products for export will also be exempted.

In the second revision in 2004, foreign investors may invest in the Lao PDR in three forms: business cooperation by contract, joint ventures between foreign and domestic investors; and 100% foreign owned enterprises. The investment term of a foreign investment enterprise depends on the nature, size and conditions of the business activities or project but shall not exceed 50 years and may be extended with the approval of the government. However, the investment term of a foreign investment enterprise shall be for a maximum of 75 years. The profit tax was maintained at 20% for all sectors and the reduction and exception criteria were offered by various zones based on social-economic conditions and geographical locations, Onphandala and Suruga (2010).

The investment promotion law has been revised in 2009. The investor may invest in three types of investment as general business, concession business, activities for development of special economic zones and specific economic zones.

As concession business refers to investment activities authorized by the Government to utilize ownership and other rights of the government in conformity with regulations, for the purpose of developing and conducting business operations, it includes right on land concession, minerals, electric power, airlines, telecommunication, insurance and financial institutions. Term of

concession business depends on type, size, value, and condition it shall not exceed 90 years and may be extended by the approval of the government or provincial authorities, especially in the case where the project has generated maximum benefits for the country, and contributed to local development.

Table 1. The incentive of investment promotion of Laos.

	Profit tax exemption		
	Level 1	Level2	Level3
Zone1	10 years	6 years	4 years
Zone2	6 years	4 years	2 years
Zone3	4 years	2 years	1 year
Import duty fee	Raw material, equipment, spare parts and vehicle are directly used for production		
Improving investment application (Working days)	10-45		

Source: Law on the investment promotion in The Lao PDR, 2009

Note:

There are three levels of promotion:

- Level 1: Activities with highest level of promotion
- Level 2: Activities with moderate level of promotion
- Level 3: Activities with low level of promotion

There are three zones of promotion:

- Zone 1: Having least socio-economic infrastructure development in facilitating investment.
- Zone 2: Having moderate socio-economic infrastructure development in facilitating investment compare with zone 1.
- Zone 3: Having good socio-economic infrastructure development supporting investment.

According to table 1 indicates that profit tax exemption is classified in three levels, which depended on different zones promotion. The first zone is the area of least socio-economic infrastructure development, so the profit tax exemption is ranged

from 4-10 years, while the second zone which having moderate socio-economic infrastructure development, the profit tax exemption is ranged from 2-6 years. Finally, the third zone which having good socio-economic infrastructure development the profit

tax exemption is ranged from 1-4 years.

In addition, foreign investors will receive import duty fee when they import raw material, equipment, spare parts and vehicle are directly used for supporting production, and the period of improving investment application is between 10-45 working days.

FDI inflows to Laos by economic sectors and source countries

Since 1986, Lao PDR implemented the first process of the economic reform from a centrally planned economy to the New Economic Mechanism (NEM). This reform was a significant dimension of introducing the Lao’s economy to market orientation. The core of this reform focused on adapting to one

price principle, and dismantling of the state-owned enterprises (SOEs) monopoly in foreign trade. This will be an initial step of moving forward to the privatization, trade liberalization and FDI inflows. Lao government promulgated of the first foreign direction investment law in 1988, by allowing 100% foreign ownership, after that the FDI inflows to Laos has started increasing from \$US 58.54 million in 1991 to \$US 1.64 billion in 1994. As a consequence, causing GDP growth to increase from 4.29% in 1991 to 8.15% in 1994. However, the first investment law was still lack of implementation detail, and relatively high of profit tax, which ranged between 20%-50%. As a result, FDI inflows declined to \$US 108.85 million in 1995.

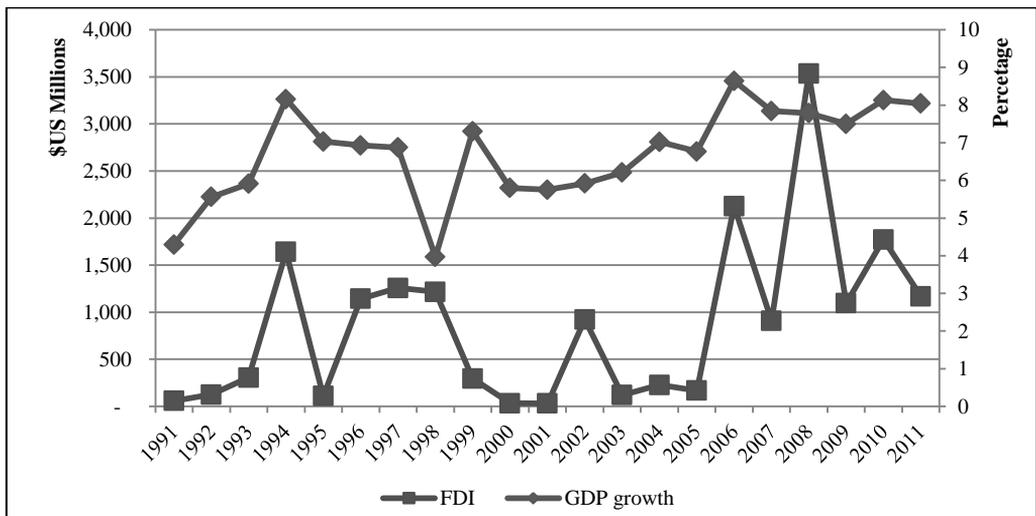


Figure 1. Approved investment values and GDP growth, 1991-2011.

Source: Ministry of planning and investment, and UNCTAD database.

FDI inflows to Laos revealed shrank sharply from \$US 1.25 billion in 1997 to \$US 30.70 million in 2001, which led to economic falling to the bottom of 3.97% in 1998 before it rebounded to 5.75% in 2001. An Asian financial crisis during the period of 1997-1999, and uncertainty of macroeconomic condition were significant factor causing major FDI flows out, especially FDI from ASEAN countries.

However, an amount of capital inflows to Laos showed a tremendous increase more than threefold, from \$US 923.20 million in 2001 to \$US 3.53 billion in 2008, due to FDI policy has been revised in 2004, by allowing foreign investors can be extended a longer investment period between 50-75 years, which compared to before 15-20 years and the profit tax fell to 20% for all sectors. In addition, the single investment window has been implemented in order to shorten documents

progress and reduce transaction costs. Then, the flows of FDI show a small fluctuation above \$US 1 billion during the period of 2009-2011.

Table 2 shows the composition of FDI flows in Laos by sectors during the period 1990 to 2011. The FDI inflows to Laos is dominated by hydropower and mining sectors, the investment value of two sectors has speedily increased from \$US 2.217 billion during a period 1990-1995 to \$US 7.681 billion during a period 2006-2011, the share of two sectors account for 70% of total FDI inflows to Laos. Since the country is rich of natural resources, especially water resources of the Mekong River and its tributaries are estimated to hold a hydropower potential in excess of 20 times the current power production (Fraser, 2010). In addition, investment laws have been revised in 2010, by providing a longer land accession up to 99 years for both mining and hydropower projects.

Table 2. FDI inflows to Laos by economic sectors.

		1990-1995	1996-2000	2001-2005	2006-2011
Mining	Million \$US	42.32	61.78	85.83	2,598.43
	Share in total FDI (%)	1.38	1.56	5.84	24.50
Agriculture	Million \$US	53.96	85.20	157.49	1,847.71
	Share in total FDI (%)	1.76	2.16	10.73	17.42
Manufacturing	Million \$US	237.06	203.90	138.36	1,071.31
	Share in total FDI (%)	7.73	5.17	9.42	10.10
Hydropower	Million \$US	2,175.00	2,769.00	828.00	5,082.86
	Share in total	70.99	70.21	56.41	47.92

		1990-1995	1996-2000	2001-2005	2006-2011
FDI (%)					
Telecommuni- cation	Million \$US	69.24	568.41	36.49	44.77
	Share in total FDI (%)	2.26	14.41	2.48	0.42
Consulting	Million \$US	2.54	2.54	1.91	32.33
	Share in total FDI (%)	0.08	0.06	0.13	0.30
Construction	Million \$US	55.84	10.21	50.88	415.81
	Share in total FDI (%)	1.82	0.25	3.46	3.92
Trading	Million \$US	40.92	15.67	35.77	104.59
	Share in total FDI (%)	1.33	0.39	2.43	0.98
Service	Million \$US	58.45	37.83	64.04	1,526.32
	Share in total FDI (%)	1.90	0.95	4.36	14.39
Hotel and restaurant	Million \$US	298.12	216.18	52.95	244.21
	Share in total FDI (%)	9.73	5.48	3.60	2.30
Banking	Million \$US	30.00	16.00	12.50	174.16
	Share in total FDI (%)	0.97	0.40	0.85	1.64
Total (Million US \$)		3,063.47	3,986.76	1,464.28	13,142.56

Source: Ministry of Planning and Investment.

Furthermore, FDI inflows for service and agriculture sectors reveal dramatically increase from \$U 58.45 million and \$US 53.96 million during a period 1990-1995 to \$US 1.526 billion and \$US 1.847 billion during a period 2006-2011, and the two sectors share 14.39% and 17.42% of total FDI in 2011, respectively. Due to the fact that, more than half of Lao population have involved in agricultural production, and the share of agriculture and service sector to GDP account for 28.11% and 38.08%

in 2011³. Meanwhile FDI in manufacturing shows a small reduction during a period 1996-2000, after that it increases sharply to \$US 1.071 billion in 2011. For consulting, telecommunication and trading sectors remain the least attractive for foreign investors, which illustrated by the share of three sectors is less than 1% of the total FDI during a period 2006-2011.

³BOL annual report, 2011.

Table 3. Top 10 FDI sources inflows to Laos from 1990 to 2011.

Ranking	1990-2000		2001-2011		
	Countries	Value (Million \$)	Countries	Projects	Value (Million \$)
1	Thailand	2,592.80	Vietnam	393	3,209.58
2	USA	1,054.66	China	641	2,970.51
3	Malaysia	722.46	Thailand	389	2,840.39
4	France	410.91	S.Korea	176	523.13
5	Australia	201.86	France	115	473.48
6	Korea	195.8	Norway	4	357.36
7	China	151.19	India	10	355.23
8	Taiwan	69.99	Japan	53	347.23
9	Russia	29.75	Australia	48	321.74
10	Japan	23.82	Malaysia	61	127.63

Source: Ministry of Planning and investment.

Table 3 presents the top 10 countries ranging of aggregate FDI inflows to Laos from 1990 to 2011 based on approved value of investment. During this period, there were 38 countries invested to Laos with totally 2,899 projects and total accumulated FDI was \$US 15 billion. From 1990 to 2000, top range of foreign investors in Laos was Thailand, which had the total accumulated investment value of \$US 2,590.8 million, followed by the United States and Malaysia, the total investment value was \$US 1,054.66 million and \$ US 3,952 million, respectively.

Beginning from 2001 to 2011, China and Vietnam have become the dominant foreign investors in Laos, which the total accumulated investment value were \$US 3.209 billion and \$US 2.920 billion, it was followed by Thailand with the total

investment value of \$US 2.840 billion. Since both China and Vietnam are considered to have a good relationship to Laos, then we also have a similar economic policy and political system, this might be a reason causing a rapidly increase of FDI from the two countries.

In addition, FDI from South Korea and Japan have shown a great improvement, the accumulated FDI value of two countries have increased from \$US195.80 million and \$US 23.82 million during a period 1990-2000 to \$US 523.13 million and \$US 347.23 million during a period 2001-2011. In contrast, FDI from Malaysia has dropped sharply from \$US 722.46 million during a period 1990-2000 to \$US 127.63 million during a period 2001-2011.

Empirical result of the multiple linear regressions

Before running the multiple linear regression, it is important to check the multiple correlation matrix between independent and dependent variables, ignore this issue might lead to inconsistency of the results. The results of correlation matrix show that there a high correlation between lending rate and real government expenditure, which it has a value of 0.93, to remediate the correlation issue, we have remove the

government expenditure out of the regression. For other variables the estimation value are below 0.90 (See Appendix 1), so it is safe to use this data for applying the multiple linear regression. In addition, to avoid the issue of heteroskedasticity, the robust standard error will be applied; this is to ensure the variance of error term is constant over time. The detail of multiple linear regression results can be summarized as follows:

Table 4. OLS regression results the determinant of real economic growth.

Definition	Variable	Coef.	Robust Std. Err.	t	P>t
Real Foreign Direct Investment (RFDI)	rfdi	-0.619	0.425	-1.460	0.176
RFDI in Mining	rmining	-0.189	0.070	-2.71**	0.022
RFDI in Agriculture	ragro	0.035	0.251	0.140	0.892
RFDI in Manufacturing	rmanuf	1.290	0.530	2.43**	0.035
RFDI in Hydropower	rhydro	0.044	0.049	0.900	0.391
Real trade openness	to	0.055	0.017	3.21***	0.009
Real exchange rate	rer	0.274	0.698	0.390	0.702
Real Export	ex	-0.510	0.614	-0.830	0.426
Lending rate	lending	0.007	0.020	0.360	0.727
Labor	L	0.611	0.318	1.92*	0.084
Dummy variable (Asian Financial Crisis)	dummyscrisis	-0.177	1.262	-0.140	0.891
Constant	_cons	-25.471	21.94	-1.160	0.273
Observation			22		
R			81.66		

Note: *, ** and *** indicate significance at 1%, 5% and 10% levels, respectively. Data using for analysis is from 1990 to 2011.

The OLS results reveal that most of independent variables have expected signs and statistically significant. Although the aggregate of

real FDI does not show any significant effect on real economic growth, at sectoral level, we find that an 1% increase in real FDI for

manufacturing sectors (rmanuf) will stimulate a real economic growth on average is 1.290%. The main reason because of FDI in manufacturing sector has shown a remarkable increase from \$US 15.19 million in 2000 to \$US 103.73 million in 2011. Our finding is consistent with Alfaro (2003) and Imodu (2012) who found that FDI in manufacturing had a positive effect on economic growth across 47 countries. The FDI in manufacturing sectors ranges as the fourth of total FDI inflows to Laos in 2011. In addition, the share of industry sector to total GDP has shown a rapid increase from 16.80% in 2000 to 27.46% in 2011⁴. Therefore, arising in FDI from this sector has played a crucial role to support economic growth in Laos.

In contrast, FDI inflows in mining sector show a negative effect on real economic growth, and statistically significant (rmining). The findings can be explained by a booming of FDI in mining sector might lead to a large foreign capital inflows causes exchange to be appreciated, as a consequence country's exports decline and lead to economic growth has a depression, which is known as Dutch disease phenomenon. World bank's report (2010) highlighted that Dutch disease can have a negative impact on all resource-rich economies by reducing the size of their manufacturing or other tradable sectors. On average,

resource-rich countries have a tradable sector (manufacturing) that is 15% points lower than other countries. Short and medium-term effects include real exchange rate appreciation that can harm exporters and reduce economic growth as well.

Furthermore, higher trade liberalization, which measure by the level of a country's openness (to) turn out to have positive effects on FDI. The finding suggests that a 1% increase in level of openness will stimulate real economic growth on average 0.055%. In addition, the finding indicates that trade liberalization is important factor to support economic growth, Chantasawat (2004) argued that trade openness covered various types of trade costs, including tariff and non-tariff barriers, such as restriction in capital control, local content requirement and technology transfers requirement. The more a country is open to trade, the larger economic growth is expected to be obtained. Our result is similar to Li and Liu (2004), Flexner (2000) and Ayanwale (2007), who found a positive relationship between trade openness and economic growth of China and Bolivia.

Our finding has support the classical economic theory that labor force has played a crucial role to support economic growth. Assume other factors are constant, a 1% increase in number of labor will stimulate economic growth on average of 0.61%. Since major economic activities in Laos,

⁴ Author's calculation based on the Bank of Lao PDR annual report database

including manufacture and agriculture production are highly depended on labor intensive. This is because of the progress of technology development in Laos is relative low and the country still has a shortage of capital. In addition, a relative low of wage rate, which minimum wage is 348,000 Kip (about \$44.12)⁵ per month. Therefore, labor force will be important component to stimulate economic growth.

On the other hand, a depreciation of real exchange rate (rer) turns out to have positive effect on economic growth, but it does not show any significance. An appreciation of domestic currency over \$US from 10,056 Kip/\$US in 2002 to 8,029 Kip/\$US in 2011, it might be important factor to make domestic production costs to increase, as a consequence lead to a slowly economic growth. We also find that the real export reveals to have adverse effect on economic growth, but it is insignificant due to the fact that although nominal exports show increase rapidly, but in real term the export value has a slight decrease because of arising in consumer price indices. In addition, a high concentration of country exports product, as evidenced by the share of mining export has accounted for 55% of the total export in 2010. Therefore, unsustainable of exports can be important factor causes the relationship between export and economic growth is insignificant.

⁵ Labor law, No 06/NA, Date 27 Dec 2006

Meanwhile, the relationship between lending and economic growth does not show any significant. Since major manufacturing in Laos is dominated by SMEs, which accounts for 90% of total enterprises⁶, and important capital sources are derived from their families and borrowed from relatives. So a change of domestic lending might have a small effect on economic growth. Finally, we find that an Asian Financial Crisis have negative effect on economic growth, but statistically insignificant. Since Lao's economy has recovered fast from financial crisis, as indicated by an economic growth rate increases from 6.87% in 1997 to 7.31% in 1999, and FDI inflows was growth on averaged of 6.06% during the same periods.

CONCLUSION AND RECOMMENDATIONS

This research estimates the impact of FDI inflows for both aggregate and disaggregates levels on economic growth. Then, some economic variables such as trade liberalization, real exchange rate, real export and lending rate and Asian financial crisis will be taken into account in order to find out major determinant of economic growth in Laos. The multiple linear regression

⁶Policy and progress in SMEs in Laos, Laos-Japan Human Resource Development Institute, NUOL, 2010

model has been applied, during the period from 1990 to 2011.

FDI inflows to Laos has showed tremendous increase from \$US 58.54 million in 1991 to \$US 1.168 billion in 2011, this is because of incentive investment policies, which have been offered by government in order to attract foreign investors such as a low profit tax, import tariff exemption for machinery and equipment, and a longer land concession. However, FDI inflows have a high concentration on hydropower and mining sectors, the two sectors account for 70% of total FDI during a period 1990-2011. Furthermore, FDI from Service and agriculture sectors show a rapidly increase from \$US 58.45 million and \$US 53.96 million during a period 1990-1995 to \$US 1.526 billion and \$US 1.847 billion during a period 2006-2011, respectively. Major important sources of FDI inflows to Laos are from neighboring countries, namely Vietnam, China and Thailand, the three countries accounts for 80% of total FDI inflows to Laos.

The OLS results indicate that FDI inflows in manufacturing sector are significant factor to support economic growth. A 1% increases in FDI in manufacturing will stimulate real economic growth on average 1.29%. We also find that a higher level of trade openness and labor force are considered to be necessary to maintain a sustainable economic growth. On the other hand, a booming of FDI in mining sector

leads to capital inflows, causing export to decline, and depressing economic growth. While real exchange rate, real export and lending rate do not show any significant effects on economic growth.

To ensure the country will be benefit from FDI inflows, this will be important component to support economic growth, some recommendations are given:

1. Government should provide incentive investment policies to diversify investment sectors, especially for manufacturing sector in order to support a sustainable economic growth.

2. More trade liberalization (remove all investment barriers) and relatively low of wage is critical factor to reduce the production costs and stimulate economic growth.

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APPENDIX

Table 1. Correlation among independent variables.

Definition	rgdp_g	rfdi	rmining	ragro	rmanu	rhydro	to	rer	ex	lending	dummy~s	
Real Economic growth	1											
Real Foreign Direct Investment (RFDI)	0.1399	1										
RFDI in mining	0.0079	0.3093	1									
RFDI in agriculture	0.4442	0.1599	0.5122	1								
RFDI in manufacturing	0.1656	0.7988	0.0323	0.4299	1							
RFDI in hydropower	0.3983	0.7099	0.2054	0.1122	0.3273	1						
Real trade openness	0.1664	0.1694	0.1537	0.0346	0.0238	0.3924	1					
Real exchange rate	0.086	0.0904	0.0726	0.0688	0.2856	0.1042	0.1706	1				
Real export	0.0013	0.783	0.1349	0.2896	0.8607	0.2886	0.2025	0.2535	1			
Lending rate	0.3303	0.3306	0.0662	0.1921	0.2639	0.3356	0.0451	0.0811	0.2787	1		
Government expenditure	0.0164	0.7531	0.1771	0.2889	0.8645	0.2139	0.1049	0.1763	0.9361	0.4204	1	
Dummy	0.2285	0.219	0.1283	0.0743	0.0509	0.3154	0.6095	0.2731	0.1109	0.0342	0.0665	1

Table 2. Summarized statistic descriptive.

Definition	Variable	Obs	Mean	Std. Dev.	Min	Max
Real Economic growth	rgdp_g	22	6.734	1.220	3.968	8.645
Real Foreign Direct Investment (RFDI) in \$US million	rfdi	22	42.800	66.500	0.460	246.000
RFDI in Mining (\$US million)	rmining	22	1.374	2.632	0.000	12.300
RFDI in Agriculture (\$US million)	ragro	22	1.303	1.259	0.040	4.800
RFDI in Manufacturing (\$US million)	rmanuf	22	2.857	3.267	0.120	11.800
RFDI in Hydropower (\$US million)	rhydro	22	29.200	53.800	0.000	181.000
Real trade openness (%)	to	22	49.686	10.875	25.920	74.680
Real exchange rate (KIP/\$US)	rer	22	4,791.96	1.146	1.650	7.290
Real Export (\$US million)	ex	0				
Lending rate (%)	lending	22	21.449	12.112	0.000	32.000
Labor (Thousand)	labor	22	46.617	1.731	44.964	49.835
Dummy for Asian Financial crisis	dummyscrisis	22	0.136	0.351	0	1